

# Triangular Wave Technologies, Inc Dealer/Distributor Application & Purchase Order Review

Triangular Wave Technologies, Inc. products and systems provide technologically advanced methods for water and fluid management that are both efficient and cost-effective. Components and subsystems chosen from across the range of treatment methods can be combined in different configurations to provide custom solutions specific to any industry, site or application.

Each product line offers a variety of both standalone and comprehensive treatment solutions for end-to-end fluid management, for all types of applications.

Know performance capabilities and technical limitations of all products and systems to ensure proper application, treatment solutions, and customer satisfaction.

## *Take these steps before placing your purchase order*

### Triangular Wave Technologies Deposit Control Systems:

1. Verify the pipes/tubes to be treated in your systems, *i.e.*, diameter of pipe or Tube (1", 2", 3", etc.) pipe material – copper, PVC, steel, ductile iron, glass, rubber, etc.
2. Verify that you have chosen the correct location and application method, *i.e.*, determine reaction zones, onsite solenoid wrap, Copper Pipe Signal Enhancer, Reaction Chamber, etc.
3. Verify that you have determined the appropriate Deposit Controller based on water quality review, system to be treated (process review); check your installation & technical guidelines packet, catalog and/or TWT website for additional information.
4. If any upgrades/changes are requested, it must be noted on your purchase order, *e.g.*, voltage source changes (110/240 etc.), Deposit Controller upgrades and reason for upgrade additional wire & type of wire (Teflon, etc.), Reaction Chamber construction material *e.g.*, Schedule 40/80 PVC, etc.
5. When using TWT Deposit Control Systems in conjunction with or integrated within other TWT or non TWT treatment technologies and systems, be certain to verify the performance capabilities and technical limitations of all system components.

### Triangular Wave Technologies Filtration, Ultraviolet and Integrated Systems:

1. Before purchasing TWT filtration, ultraviolet and/or TWT integrated systems, be certain to *verify* the industry-specific application, installation and performance capabilities of these products and systems.
2. TWT Inc. recommends that all filtration, ultraviolet and TWT integrated systems, be sold and/or purchased with an initial supply of replacement products *e.g.*, replacement filters, UV lamps etc. This will insure uninterrupted service and treatment.

### Review the TWT catalog, CD and/or visit TWT website for additional technical support, if needed, contact us.

In order to ensure the greatest level of performance and satisfaction in your work with the TWT Fluid Management Products & Systems, we recommend that prior to submitting a proposal to your customer, contact our engineering staff, who will be pleased to work closely with you to determine the optimal application and installation for your industry specific needs .

**"Manage Customer Expectations"**: Verify the purchase order product/system application, installation and performance needs, verify customer perceptions, and manage customer expectations.

Allow enough time for purchase order review, product development, shipping & handling.

**We thank you and look forward to a mutually advantageous and beneficial relationship**

