

# Triangular Wave Technologies, Inc.

85 Chestnut Ridge Road

Montvale, NJ 07645

Tel (201) 573-0030 ~ Fax (201) 573-8710 ~ E-mail info@triangularwave.com

## Reseller / Distributor Profile

Company: \_\_\_\_\_

City: \_\_\_\_\_

Contact: \_\_\_\_\_

State/Province: \_\_\_\_\_

Street Address: \_\_\_\_\_

ZIP/Postal: \_\_\_\_\_

\_\_\_\_\_

Country: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

Website: \_\_\_\_\_

Size of Sales Force / Technical Force: \_\_\_\_\_ / \_\_\_\_\_

How did you hear about us? \_\_\_\_\_

What types of markets or vertical industries do you target? \_\_\_\_\_

\_\_\_\_\_

What types of products are you now representing which are directly related to our types of products (if any)?

\_\_\_\_\_

\_\_\_\_\_

Describe any significant success you have had with one or more of the products you represent:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Describe the general marketing techniques you would normally use to find and follow up your leads for our products:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What technical qualifications do you and/or your salespeople have that relates to selling our products?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

To what geographic areas do you market?

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If you would like us to provide options to address any specific Fluid Management or Water Treatment problems that you need to solve at once, please describe below. Please also use this space for any comments or questions you may have.

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Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Please Fax to: (201) 573-8710

or

send by e-mail to: [dgarfinkel@triangularwave.com](mailto:dgarfinkel@triangularwave.com)

Attn: New Accounts